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After nine years of serving the gluten-free community in the Bay Area, I have decided the timing is right to venture back into academia and will be returning to school in the Spring.

Being part of your birthdays, holidays, anniversaries, weddings and special occasions has been a great source of joy to me and the entire Miglet's staff. We hate the thought of fresh baked gluten-free desserts going away, so we are enlisting our best customers to help us find a buyer.

Miglet's is truly a home-grown business. For those who don't know, in 2006, I started experimenting with various gluten-free flour blends in my parent's kitchen. Once I developed one that could fool even the most discriminating palates, I started baking cakes, cupcakes and cookies for gluten-free friends and family and then their friends and families. When the PG&E bill got out of hand (the ovens were running all the time), I got kicked out of the kitchen, and opened Miglet's Cupcake Shop and Bakery in downtown Danville.

Throughout our tenure, Miglet's has proudly maintained a four-star rating on Yelp. Our customers voted us Best Gluten-Free Destination in Diablo Magazine's annual Best of the East Bay Awards twice and Miglet's has been featured in the magazine three times. In addition to being written up in the Contra Costa Times twice, Miglet's has been highlighted in numerous blogs and newsletters throughout the gluten-free community. Each of our 14 employees strives to make Miglet's brand synonymous with quality.

Today Miglet's serves an average of 65 retail customers during the week and more than 90 on weekends. Customers spend an average of \$25 each visit. In addition to retail customers, Miglet's makes deliveries to 15 wholesale accounts each week. Wholesale deliveries account for 20% of our annual sales.

Miglet's is one of the few 100% dedicated gluten-free bakeries in the Northern California, with Mariposa Bakery in Oakland, Bacano in Emeryville and Zest in San Carlos being the closest competition. For the estimated 1 in 100 people in the United States who live with celiac disease, a dedicated gluten-free facility provides yummy treats, and more importantly, peace of mind. It ensures zero chance of cross-contamination and therefore no chance of being sick for days or weeks on end.

If you'd like to know more about the daily ins-and-outs of Miglet's operation or network on potential buyer opportunities, please send an email to kt.alin.taylor@gmail.com.

Have a great New Year.

Katie Taylor









